



### **Job Description**

**Title: Product Analyst**

**Location: Sausalito, California**

### **About Noria Energy**

Noria Energy is driven by a passion to increase solar adoption by bringing creative solutions to project and product development. We develop solar energy projects that deliver clean energy to wastewater treatment plants, heavy industries, hydroelectric power plants, and other commercial customers. Our pipeline includes rooftop, ground mount and floating solar systems. In addition, we are developing products and solutions at the intersection of energy and water that provide additional value to our customers.

Our rapidly growing team comes from leading renewable energy roles in academia, the non-profit sector, corporate R&D, and sales. We value an open and flexible workplace culture that encourages self-motivation and diversity of thought. For more information about Noria Energy, please visit [www.noriaenergy.com](http://www.noriaenergy.com)

### **About the Position**

Reporting to the Head of Technology Development, the Product Analyst is a key role within the organization and product development team. The role requires an individual who is independently motivated, an excellent verbal and written communicator, and approaches projects in a structured manner.

### **Responsibilities**

- Conduct solar and water market research to gather and analyze data on industry trends, customer needs, and competitive landscape
- Draft and conduct surveys for new and existing customers to understand their current business operations, future energy and water needs, and interest in new types of products
- Prepare reports and presentations to communicate research and survey findings and recommendations
- Develop go-to-market strategies based on research findings
- Contribute to the development of Noria's strategic goals and objectives

### **Qualifications**

- Bachelor's degree in business, marketing, or a related field
- 1-2+ years of experience in sales, marketing, project management, data analytics, product design or comparable position
- Excellent communication and presentation skills
- Comfortable operating at a tactical and strategic level in a small company
- Detail-oriented with strong organizational and analytical skills
- Familiarity with water treatment and environmental regulation
- Familiarity with solar and other renewable energy systems
- Passion for the renewables industry

### **Equal Opportunity Employer**

We believe our employees are our greatest resource. We offer competitive salary and benefits for all full-time, permanent positions. We are proud to be an equal opportunity workplace. We are committed to equal employment opportunity regardless of race, color, ancestry, religion, sex, national origin, sexual orientation, age, citizenship, marital status, disability, gender identity, or Veteran status. If you have a disability or special need that requires accommodation, please let us know. Must be eligible to work in the U.S. without need for employer sponsored visa (work permit).

Please send resume and cover letter to [careers@noriaenergy.com](mailto:careers@noriaenergy.com).